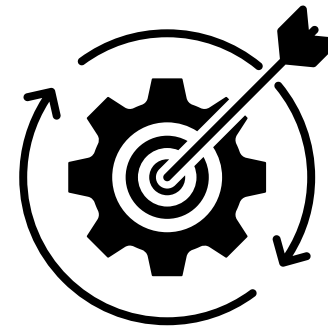
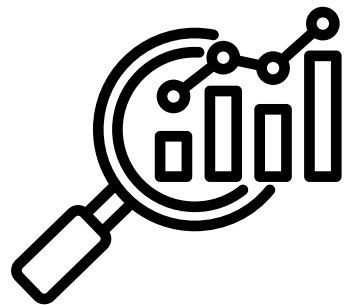




ORO

ENGINEERS & CONSULTANTS

ANALYSE. IDENTIFY. EXECUTE.



www.theoro.co.in



ABOUT US

After bountiful years in the industry, we decided to alter direction. Now, we share our passion by helping others. Our ramp up process is designed to empower your team and outfit them with the tools they need to succeed. We are dedicated to empowering businesses to achieve their full potential. With a team of seasoned professionals and a wealth of industry experience, we offer tailored consulting services to help organizations overcome challenges and seize opportunities.





OUR MISSION

Our mission is clear. We go deep. to unlock insight and have the courage to act. We bring the right people together to challenge established thinking and drive transformation. We work with our clients to build the capabilities that enable organizations to achieve sustainable advantage. We are shaping the future together.

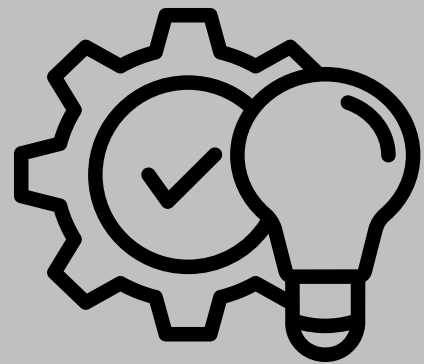
OUR VISION

We believe in a client-centric approach, tailoring our services to meet the unique needs and objectives of each organization. Our seasoned consultants work closely with clients to understand their challenges, develop strategic roadmaps, and execute effective solutions.



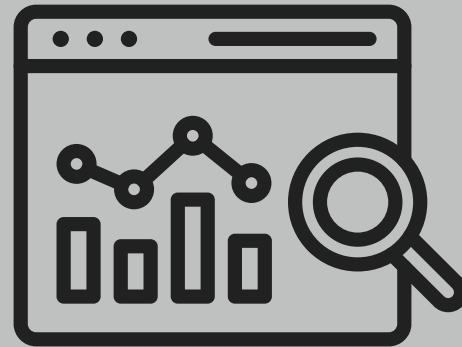
OUR SERVICES

Process Expert Of : Tendering, BD, Marketing, Sales, Operations,Accounts, Finance, Digital Marketing, Banking, Investment, Legal, Administartion & HR, Management, ERP, Supply Chain Management, Logistics etc.



STRATEGIC PLANNING

Developing and executing strategies



MARKET RESEARCH

In-depth market analysis and competitive intelligence.



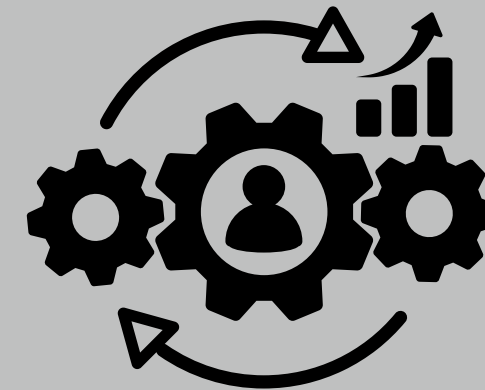
HR CONSULTING

Talent management, leadership development, and HR strategy



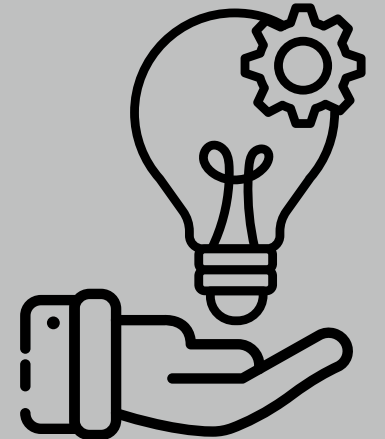
FINANCIAL ADVISORY

Optimizing financial performance, budgeting, and forecasting.



OPERATIONAL EFFICIENCY

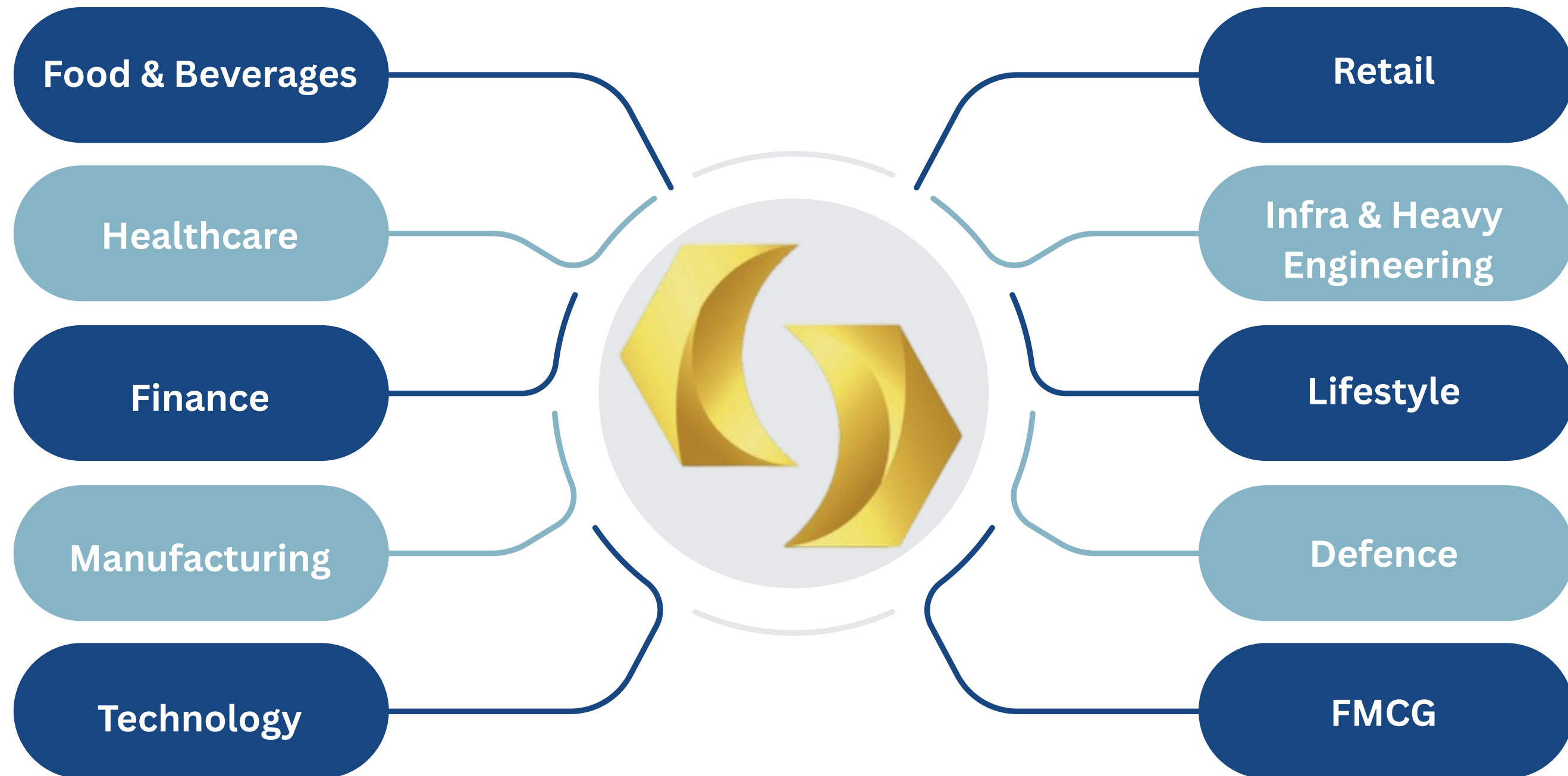
Streamlining processes and improving operational effectiveness.



TECHNOLOGY SOLUTIONS

Leveraging technology for efficiency and competitive advantage.

INDUSTRIES WE SERVE





WHY CHOOSE US ?

We are committed to providing innovative solutions that will help create a better tomorrow for everyone.

01

Deep Industry Experience

02

Consulting Expertise

03

Rapid Value Creation

04

Long-term Partnership Approach



OUR FOUNDER

An Ex-Defence officer, Ex-CEO of 2000 crore turnover company with 8000 manpower, Director in multi-firms with nearly 25 years rich experience and impressive success story in achieving revenue, profit, and business growth objectives of leading organizations in diverse industries of Power, Telecom, railways, airport, shipping, construction, engineering, architecture, health care, education, infrastructure manufacturing, retail, franchises, social enterprise, freelance, interior, and railways.



**Lt. Commander Md. Usman
(Retd.)
MS(IIT-K) MBA(ISB) Phd in
Management (Pursuing)**



OUR TEAM

At the heart of our success is a passionate and driven team of professionals committed to excellence. We believe in collaboration, innovation, and continuous learning – working together to turn challenges into opportunities and goals into achievements.



Siva Praveen

Manager



Puja Gopal

*Business
Development
Manager*



**Pallavi
Kulkarni**

Sr. HR Manager



Gowri Priyanka

HR Manager



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Siva Sankar

*Digital Marketing
Head*



K. Keerthi

*Social Media
Manager*



Zoya Shaikh

*Business
Development
Executive*



**Namani
Navaneetha**

*Business
Development
Executive*



Vandana

*Business
Development
Executive*



OUR APPROACH

Strategic Planning & Leadership

We define a company's vision and identify its strategic goals and objectives. Our process involves prioritizing these goals to ensure alignment with the long-term vision. We take primary responsibility for implementing the chosen strategy by fostering a strong organizational culture and building the capabilities needed for effective execution.



We help you create a budget that controls spending, tracks expenses, and boosts savings. Our approach supports better financial decisions, debt management, and emergency preparedness. Through well-defined policies, we ensure a consistent and adequate flow of capital to meet both current and future business needs.



Budget & Policy Development



OUR APPROACH

We take a deeper look at what entrepreneurs need to do in order to put together a startup growth strategy that is going to enable their startup to experience sustained success and growth. We use EBITDA to get an idea of how much cash flow a company has available to pay for longterm debt.



Start-Up & EBIDTA Growth

Project Management

We provide support in the process of leading the work of a team to achieve all project goals within the given constraints.. The primary constraints are scope, time, and budget. The secondary challenge is to optimize the allocation of necessary inputs and apply them to meet pre-defined objectives.





OUR APPROACH

Marketing & Sales

We extend our knowledge to deal functions that seek to determine: first, what market demands are stating and second, reconcile how a company can fill those demands through planning and monitoring.



We guide in a systematized approach to optimizing a company's sales and marketing interactions with potential buyers across a revenue cycle by transforming their approach to people, processes, and technology.



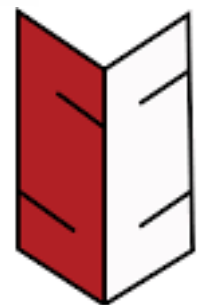
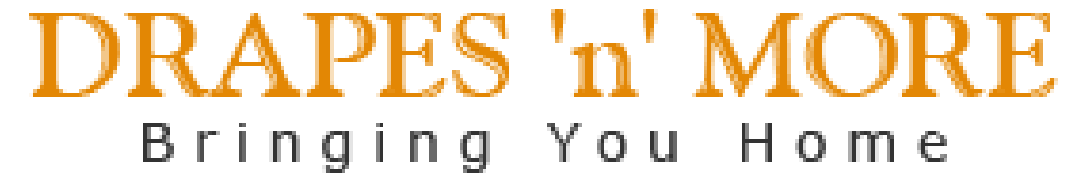
Revenue Performance Management

We provide help in educate and build trust with your prospects in order to guide them through the buyer's journey. The ultimate goal of lead nurturing is to provide your prospects with a unique experience that keeps them coming back for more – and eventually converts them into customers.



Lead Nurturing

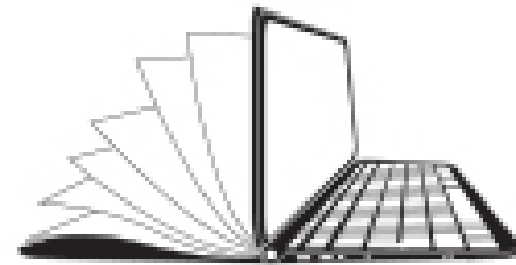
OUR CLIENTS



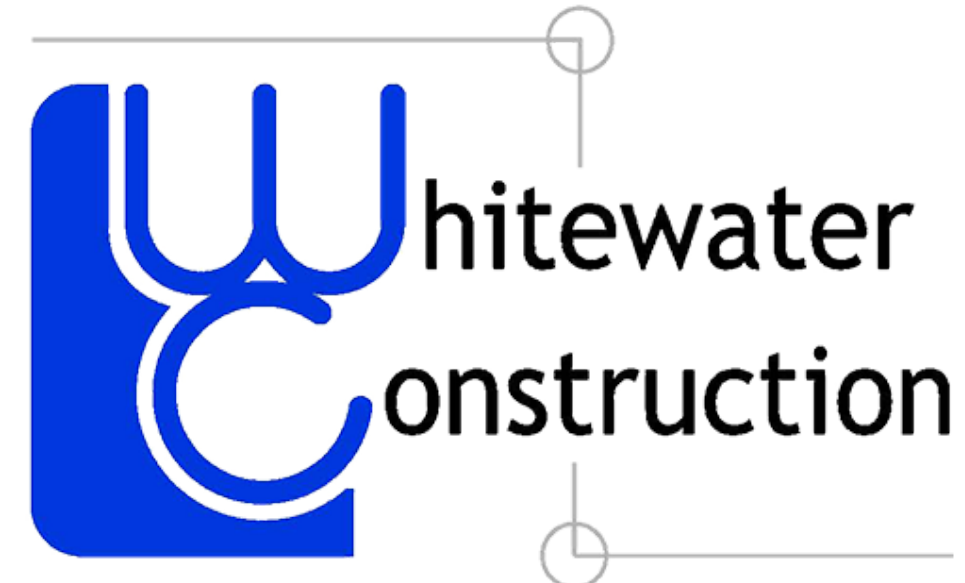
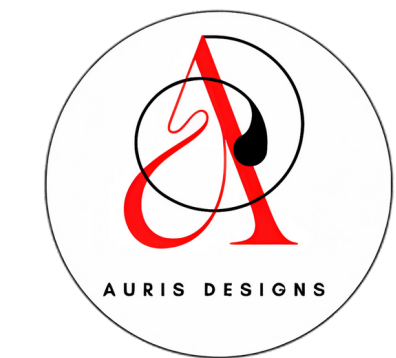
SWASTISH ENTERPRISES LIMITED



OUR CLIENTS



AND
The Training Nest



JASPIRE
FOREIGN EDUCATION





Let's Collaborate

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@Oro Engineers and Consultants